# tauyou <language technology> the intelligent Enterprise

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## some pains

selling in your own market is not enough
people want to buy in their own language
In fact, they always prefer it!
customers comment in their own language

## companies shall respond and adapt to it



# a sample of innovations in this area

simplified writing to reduce translation costs quality differentiation depending on content

raw machine translation

machine translation + post-editing

crowdsourcing

human translation

real-time multidirectional translation

online multilingual monitoring



## some barriers

do-nothing stratgy is alive if we have been selling this way since ... internal discussions language strategy vs. business strategy coherence focus – time, money and effort customer reluctance e.g. no machine translation



### Thanks!

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